



Sales Consulting and Training

For those companies seeking to train a sales force, enhance their marketing capabilities or develop a new growth business strategy to be more successful in generating increased revenue, we offer personalized, private in-house and webinar training and consulting programs. Each program can be custom designed for your specific product or service offering. Our training is delivered to you and your team on your schedule wherever you need us.

At Salesxperts, we offer a broad range programs and services designed to help salespeople and their management teams grow their business revenue and build scalable and replicable revenue capture programs.

Our on-site / webinar training offerings include:

1. Strategic sales team training
2. Marketing and lead generation program assessment and development
3. Sales strategy development and process consulting
4. Sales leadership and motivational techniques
5. Partner program assessments and training
6. Sales negotiation and objection management
7. Key account and target account sales development and training programs
8. Sales quota and sales forecasting development
9. Sales management training
10. How to cold call management and sell value
11. How to give executive briefings that stimulate buying action steps
12. Inside sales training to generate leads and close sales